

THIS FORM SHOULD BE USED FOR POLICIES OPENED ON OR AFTER 18 MARCH 2013.

Please write in **BLOCK** letters and use a **black** ballpoint pen.

* Fields marked with an asterisk (*) must be completed for the purposes of anti-money laundering and counter-terrorism financing laws and the Foreign Account Tax Compliance Act (FATCA).

Section 1 – New persoi	nai or company details	(applica	int)			
Policy Number						
Bond Owner 1						
Title Mr Mrs	☐ Miss ☐ Ms ☐ Otl	ner		Date of birth*	/	1
Given name(s)*			Surname*			
Other names known by (if a	any) or Full Company/Busin	ess Trust	name			
Residential/Business addre	ess (PO Box is not acceptab	le)*				
Tresidential/Business addre	33 (1 O Box 13 Hot acceptab					
	State	;	Postcode	Country		
Home number	Business number	Mobi	le	Facsimile		
Bond Owner 2						
Title Mr Mrs	☐ Miss ☐ Ms ☐ Otl	ner		Date of birth*	/	1
Given name(s)*			Surname*			
Other names known by (if a	any) or Full Company/Busin	ess Trust	name			
Residential/Business addre	ess (PO Box is not acceptab	le)*				
	State	;	Postcode	Country		
Home number	Business number	Mobi	le	Facsimile		

Section 2 - New automatic withdrawal facility details (available to investment of at least \$10,000)

Please complete the banking details to enable funds to be deposited into an account Note: we will not pay automatic regular withdrawals by cheque.	ount.
Please nominate the Investment option for the automatic withdrawal. Tick this box to indicate that you wish the automatic withdrawal to deduct from the are insufficient funds available the automatic withdrawal facility will cease.	next available investment option. If there
Investment option	Amount of each payment (minimum \$500 per option)
	\$
	\$
	\$
Frequency (please indicate (✔))	
☐ Monthly ☐ Quarterly ☐ Half-yearly ☐ Yearly	
Note: If an Investment option is not nominated the automatic withdrawal will be	e deducted on a pro-rata basis.
Name of financial institution	
Account name (must be in the name of the Bond Owner(s)) BSB (Branch Number)	Account Number
First withdrawal date Last withdrawal date (if required) / / Rate of increase in payme	ents Nil or % each year
Section 3 – Switching investment options (funds)	

Please complete the amount you wish to switch in the 'Switch from' and 'Switch to' columns. Ensure the totals of each column are equal. **The minimum switch is \$200 per Fund.**

Investment option	Switch from	Switch to
NC – Cash (3NCS)	\$	\$
NC – Global Fixed Interest (3NFI)	\$	\$
NC – Conservative (3NCO)	\$	\$
NC – Diversified (3NDI)	\$	\$
NC – Managed (3NBA)	\$	\$
NC – Growth (3NGR)	\$	\$
NC – Global Property Securities (3NPR)	\$	\$
NC – Australian Share (3NAU)	\$	\$
NC – International Share (3NIN)	\$	\$

^{*} If you switch the full amount and you previously nominated your Adviser Service Fee to be deducted from the 'Switch from' investment option we will now deduct the Adviser Service Fee from the 'Switch to' investment option.

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Section 4 - Additional investments

Minimum is \$200 per Fund. The minimum initial investment is \$1,000. Cash deposits will not be accepted.

NC - Gash (3NCS) NC - Global Fixed Interest (3NFI) NC - Conservative (3NCO) NC - Diversified (3NDI) NC - Managed (3NBA) NC - Growth (3NGR) NC - Growth (3NGR) NC - Growth (3NGR) NC - Global Property Securities (3NPR) NC - Australian Share (3NAU) NC - International Share (3NAU) NC - International Share (3NAU) Please Indicate (**/) how will you be paying Cheque (Please attach with this form) Brav [®] (Important: please refer to the PDS before using Brav [®]) Registered to the low- Pty Lta ABN 66 79° 137° 316 Section 5 - Adviser service fees (s) This section must be completed in all circumstances. I wish to cease the adviser service fee arrangement on my policy Complete this section if you consent for AIA Australia to pay your adviser(s) a one-off and/or an ongoing adviser service fee. Composite this section if you consent for AIA Australia to pay your adviser(s) a one-off and/or an ongoing adviser service fee. Composite this section if you consent for AIA Australia to pay your adviser(s) a one-off and/or an ongoing adviser service fee. Composite this section if you consent for AIA Australia to pay your adviser(s) a one-off and/or an ongoing adviser service fee. Composite this section if you consent for AIA Australia to pay your adviser(s) a one-off and/or an ongoing adviser service fee. Composite this section if you consent for AIA Australia to pay your adviser(s) a one-off and/or an ongoing adviser service fee. Composite this section if you consent for AIA Australia to pay your adviser(s) a one-off and/or an ongoing adviser service fee. Composite the details below in Section 5 Complete this section if you consent for AIA Australia to be pay your adviser service fee of some off and/or an ongoing adviser service fee. Composite the details below in Section 5 Composite the details below in Section 5 (please specify the total dollar amount) 1. 2. ** Composite the details below in Section 5 (please specify the total dollar amount** Name of financial adviser 5 ** Amount NC - Cash (3NC	Investment option		Amount
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NC — Diversified (3NDI) NC — Managed (3NBA) NC — Growth (3NGR) NC — Growth (3NGR) NC — Global Property Securities (3NPR) NC — Australian Share (3NAU) SNC — International Share (3NIN) SNC — International	NC – Global Fixed Interest (3NFI)		\$
NC – Managed (3NBA) \$ NC – Growth (3NGR) \$ NC – Global Property Securities (3NPR) \$ NC – Australian Share (3NAU) \$ NC – International Share (3NNW) \$ Please indicate (✔) how will you be paying Cheque (Please attach with this form) Beva** (Important: please refer to the PDS before using Beva**) Progression of the plant of	NC – Conservative (3NCO)		\$
NC – Growth (3NGR) \$ NC – Global Property Securities (3NPR) \$ NC – Australian Share (3NAU) \$ NC – International Share (3NIN) \$ Please Indicate (✔) how will you be paying Cheque (Please attach with this form) Beave* (Important: please refer to the PDS before using Beave*) Pregistered to Bew Pty Lud ABN 80 978 137 518 Section 5 – Adviser service fees(s) This section must be completed in all circumstances. I wish to cease the adviser service fee arrangement on my policy Complete the details below in Section 5 Complete this section if you consent for AIA Australia to pay your adviser(s) a one-off and/or an ongoing adviser service fee. One-off adviser service fee (I/We consent for AIA Australia to deduct a one-off adviser service fee of \$ (In the property securities (3NER) \$ Name of financial adviser 1. 2. *Only required if the payment is to be split between two financial advisers are in accordance with the arrangements whave with their dealer group. My financial adviser(s) and allocations are noted below. Name of financial adviser 1. 2. *Only required if the payment is to be split between two financial advisers The amount nominated above should be deducted from my chosen investment option(s) as follows: Investment option Name of financial interest (3NFI) NC — Cash (3NCS) \$ NC — Global Fixed Interest (3NFI) NC — Conservative (3NCO) \$ NC — Managed (3NBA) \$ NC — Global Fixed Interest (3NPR) NC — Global Property Securities (3NPR) NC — Global Property Securities (3NPR) S — Cash (3NGS)	NC – Diversified (3NDI)		\$
NC – Global Property Securities (3NPR) \$ NC – Australian Share (3NAU) \$ NC – International Share (3NIN) Please Indicate (√) how will you be paying Cheque (Please attach with this form) BPAY® (Important: please refer to the PDS before using BPAY®) Regulatered to Brav Pty Lid ABN 69 079 137 518 Section 5 – Adviser service fees(s) This section must be completed in all circumstances. I wish to cease the adviser service fee arrangement on my policy For the adviser service fee arrangement on my policy Complete the details below in Section 5 Complete this section if you consent for AIA Australia to pay your adviser(s) a one-off and/or an ongoing adviser service fee. One-off adviser service fee One-off adviser service fee One-off adviser service fee One-off adviser service fee I (please specify the total dolla amount) on (insert date). Any payments to financial advisers are in accordance with the arrangements whave with their dealer group. My financial adviser(s) and allocations are noted below. Name of financial adviser 1. 2. Only required if the payment is to be split between two financial advisers The amount nominated above should be deducted from my chosen investment option(s) as follows: Investment option NC – Gals (3NCS) S — Conservative (3NCO) S — Conservative (3NAU) S — Conservative (3NAU) S — Conservation (3NAU) S — Cons	NC – Managed (3NBA)		\$
NC – International Share (3NIN) NC – International Share (3NIN) Please indicate (✔) how will you be paying Cheque (Please attach with this form) Bray** (Important: please refer to the PDS before using Bray**) Registered to Braw Ply Ltd ABN 69 079 137 518 Section 5 – Adviser service fees(s) This section must be completed in all circumstances. I wish to cease the adviser service fee arrangement on my policy I wish to vary the adviser service fee arrangement on my policy Complete this section if you consent for AIA Australia to pay your adviser(s) a one-off and/or an ongoing adviser service fee. One-off adviser service fee Whe consent for AIA Australia to deduct a one-off adviser service fee of Samanount) on (Insert date). Any payments to financial advisers are in accordance with the arrangements whave with their dealer group. My financial adviser(s) and allocations are noted below. Name of financial adviser 1. 2. York only required if the payment is to be split between two financial advisers The amount nominated above should be deducted from my chosen investment option(s) as follows: Investment option NC – Cash (3NCS) NC – Global Fixed Interest (3NFI) SC – Conservative (3NCO) SC – Diversified (3NDA) SC – Growth (3NGR) SC – Global Property Securities (3NPR) SC – Global Property Securities (3NPR) SC – Haternational Share (3NIN) Please note: where you do not indicate which investment option(s) the one-off adviser service fee is to be paid	NC – Growth (3NGR)		\$
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NC – Australian Share (3NAU) \$ NC – International Share (3NIN) \$ Please note: where you do not indicate which investment option(s) the one-off adviser service fee is to be paid	/We consent for AIA Australia to deduct a one-off advancement) on	payments to financial advisers are in account allocations are noted below. Allocation of dollar amount wo financial advisers	ows: Amount \$ \$ \$ \$ \$ \$
NC – International Share (3NIN) \$ Please note: where you do not indicate which investment option(s) the one-off adviser service fee is to be paid	We consent for AIA Australia to deduct a one-off advancement) on (insert date). Any nave with their dealer group. My financial adviser(s) a Name of financial adviser 1. 2. 7 Only required if the payment is to be split between to the amount nominated above should be deducted from Investment option NC – Cash (3NCS) NC – Global Fixed Interest (3NFI) NC – Conservative (3NCO) NC – Diversified (3NDI) NC – Managed (3NBA) NC – Growth (3NGR)	payments to financial advisers are in account allocations are noted below. Allocation of dollar amount wo financial advisers	ows: Amount \$ \$ \$ \$ \$ \$ \$
Please note: where you do not indicate which investment option(s) the one-off adviser service fee is to be paid	We consent for AIA Australia to deduct a one-off advance amount) on (insert date). Any nave with their dealer group. My financial adviser(s) at Name of financial adviser 1. 2. To Only required if the payment is to be split between to the amount nominated above should be deducted from Investment option NC – Cash (3NCS) NC – Global Fixed Interest (3NFI) NC – Conservative (3NCO) NC – Diversified (3NDI) NC – Managed (3NBA) NC – Growth (3NGR) NC – Global Property Securities (3NPR)	payments to financial advisers are in account allocations are noted below. Allocation of dollar amount wo financial advisers	ows: Amount \$ \$ \$ \$ \$ \$ \$ \$ \$
	/We consent for AIA Australia to deduct a one-off advance amount) on	payments to financial advisers are in account allocations are noted below. Allocation of dollar amount wo financial advisers	ows: Amount \$ \$ \$ \$ \$ \$ \$ \$ \$ \$
	/We consent for AIA Australia to deduct a one-off advance amount) on	payments to financial advisers are in account allocations are noted below. Allocation of dollar amount wo financial advisers	ows: Amount \$ \$ \$ \$ \$ \$ \$ \$ \$ \$
	We consent for AIA Australia to deduct a one-off advance amount) on (insert date). Any nave with their dealer group. My financial adviser(s) at Name of financial adviser 1. 2. 3 Only required if the payment is to be split between to The amount nominated above should be deducted from Investment option NC – Cash (3NCS) NC – Global Fixed Interest (3NFI) NC – Conservative (3NCO) NC – Diversified (3NDI) NC – Managed (3NBA) NC – Growth (3NGR) NC – Global Property Securities (3NPR) NC – Australian Share (3NAU) NC – International Share (3NIN)	payments to financial advisers are in account allocations are noted below. Allocation of dollar amount wo financial advisers om my chosen investment option(s) as follows:	ows: Amount \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$

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Section 5 - Adviser service fees(s)

This section must be completed in all circumstances.

Any payments to financial advisers are in accordance with the arrangements we have with their dealer group. My financial adviser(s) and allocations are noted below.

Name of financial adviser	Allocation of dollar amount*	
1.		
2.		

Allocation of ongoing Adviser Service Fee to be deducted from each investment option

Please note: If no nomination is made the ongoing Adviser Service Fee will be deducted on a pro-rata basis.

Investment option	Fixed amount to be paid each month (\$)	or	Allocation of percentage
NC – Cash (3NCS)	\$		%
NC – Global Fixed Interest (3NFI)	\$		%
NC – Conservative (3NCO)	\$		%
NC – Diversified (3NDI)	\$		%
NC – Managed (3NBA)	\$		%
NC – Growth (3NGR)	\$		%
NC – Global Property Securities (3NPR)	\$		%
NC – Australian Share (3NAU)	\$		%
NC – International Share (3NIN)	\$		%

Section 6 – New personal or company details (applicant)

Name of financial adviser 1						
Financial adviser number	AFSL	number	C	Company name of financial adviser (if ap	olicable)	
Contact name						
Telephone work	Mobile	•	_	Facsimile		
Name of financial adviser 2						
Financial adviser number	AFSL	number	C	Company name of financial adviser (if ap	plicable)	
Contact name						
Telephone work	Mobile)		Facsimile		
Customer Contact						
		to contact the Bond Owr	ner(s) direct to clarify any necessary matter	? ∐Yes ∐No	
Financial adviser declaration	п					
I certify that I have provided	I the Bon	nd Owner(s) with the Inve	estm	nent Growth Bond PDS with a preparation	n date of 1 April 20)21.
I certify that the adviser sec	tions of t	the relevant Identification	n an	d Verification form for all Bond Owner(s)	have been comple	eted.
				5, I certify that I am able to set up this Adv		
arrangement with the Bond 33 of the PDS (Adviser Serv			eed	to this arrangement and that I have read	and understood p	age
Signature of financial adviser 1		Date		Signature of financial adviser 2	Date	
V		1 1	1	V	/ /	
X			_	X		

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^{*} Only required if the payment is to be split between two financial advisers

Section 7 - Investor's declaration

This section must be completed in all circumstances.

- I believe that I have obtained all information sufficient to explain the investment objectives, the risk and effect of each investment option chosen.
- I declare that if this Change of Details form is signed under a Power of Attorney, the Attorney declares that they have not received notice of revocation of that power (a certified copy of the Power of Attorney should be submitted with the Change of Details form).

Bond Owner's signature	Date	Joint Bond Owner's signature (if any)	Date
V	1 1	V	1 1
		^	

If investor is a company, then this must be signed by an authorised officer (e.g. Director, Company Secretary).

Please mail this application to: AIA Australia Investment Growth Bond - Alterations GPO Box 3306 Sydney NSW 2001

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