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## Media Release

### **AIA Australia appoints new GM of Group Partnerships**

**Melbourne, 27 September 2023** – Life, health and wellbeing insurer AIA Australia has appointed George Stavliotis as its new General Manager, Group Partnerships.

Reporting to AIA Chief Group Insurance Officer, Anthony Clough, Stavliotis will be responsible for managing AIA's client development team, expanding the relationships with AIA's current group partners, and leading the business through contract renewal cycles.

Stavliotis was most recently at Swiss Re as Vice President Client Management, working closely with AIA during that time.

Clough said of the appointment: "George Stavliotis has extensive background in client management, both at reinsurers and as a direct insurer, and brings with him a high level of technical expertise, dating back to his time at CommInsure where he worked across both Retail and Group."

"George will strengthen our account management expertise. It's a significant hire for AIA, where George will help deepen our current relationships as we expand our propositions and provide funds with both an uplift in member experience and access to our broad range of value-add services," he remarked.

Stavliotis added "Group risk continues to provide a strong proposition for all Australians, and I am looking forward to working for a leading life insurer to build on the existing strong partnerships, delivering new ideas and propositions to protect our members."

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### **About AIA Australia**

AIA Australia is a leading life insurance specialist with 50 years' experience and a purpose to make a difference in people's lives. In 2014 the company launched AIA Vitality, a world leading, science-based health and wellbeing program, to the Australian market. In July 2017, AIA and its partners launched AIA's health insurance business, now known as AIA Health Insurance.

In 2021, CommInsure Life was integrated into AIA Australia. The lives of more than 5.7 million Australians are protected and enhanced through AIA Australia's unique value proposition of life, health and wellbeing. Our vision is to embrace shared value in championing Australia to be the healthiest and best protected nation in the world.

In pursuit of this, AIA Australia has developed AIA Embrace- a comprehensive wellbeing ecosystem of world-class products, programs and partnerships. These are designed to help customers, partners and the broader community to embrace better health and wellbeing.

In offering a broad range of health and wellbeing services to its customers, partners and broader community, AIA is proudly helping people lead healthier, longer, better lives.

AIA Australia has been recognised with multiple awards, including the ANZIIF Life Insurance Company of the Year (2023, 2022), Women in Finance Employer of the Year Award (2018, 2019), Super Review's Best Insurer of the Year (2018, 2019), FSC Life Insurance Industry Awards Innovation in Group Life Insurance (2021), Shared Value Awards Organisation of the Year (2020) and Shared Value Project of the Year (2021).

Further information at [www.aia.com.au](http://www.aia.com.au).

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