



HEALTHIER. LONGER.
BETTER LIVES

AIA HEALTH AND AIA VITALITY DISCOUNTS AND COMMISSIONS

February 2025



AIA Priority Protection or Priority Protection for Platform Investors

Customer

- Protecting your clients and their loved ones to ensure peace of mind
- 5%¹ Health & Life discount
- 17.5%² AIA Vitality initial lump sum discount and 7.5%² initial income protection discount

Adviser

- Upfront commission of 66% incl GST

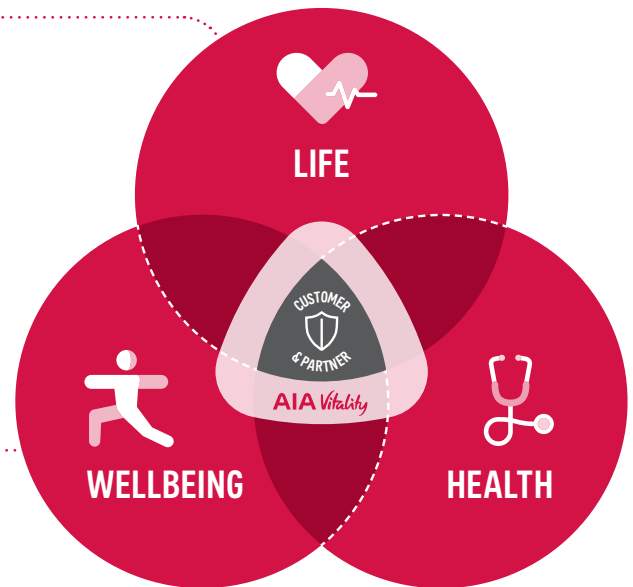
AIA Vitality

Customer

- A personalised, science-backed health and wellbeing program
- Supports your client every day to make healthier lifestyle choices and be rewarded
- \$138 AIA Vitality Contribution Fee waived on PP/PPPI policy if a full AIA Vitality member under a AIA Health policy⁶
- AIA Vitality Silver Status Reward of \$500 for eligible members who achieve Silver status within 6 months of policy commencement⁶

Adviser

- \$500 paid to adviser when a customer meets the criteria for payment of the AIA Vitality Silver Status Reward⁵



AIA Health

Customer

- AIA Health provides help and support for the day to day issues
- 5%³ AIA Vitality discount on premiums
- AIA Vitality membership – for up to two adults per policy⁴

Adviser

- Referral fee of 20% plus GST of client's annual premium

On average, the annual premium for a health policy (family/couple) is \$3,800

1 Applied when they have both an AIA Health and life insurance policy.

2 The AIA Vitality discounts for Priority Protection policies will increase or decrease year on year dependent on your client's engagement in the AIA Vitality program. Please refer to the [AIA Vitality Premium Adjustment Rules](#) for full information on how this discount works.

AIA Vitality Starter members are not eligible for Priority Protection or Priority Protection for Platform Investors AIA Vitality membership discounts.

3 Applied when clients first join and retained as long as they continue to achieve AIA Vitality Silver Status or above.

4 Two AIA Vitality memberships for Couple and Family policyholders and one AIA Vitality membership for Single and Single Parent policyholders.

5 AIA Vitality Silver Status Reward is subject to licensee's discretion. Contribution fee waive not eligible for AIA Vitality Starter members.

6 Subject to Terms and Conditions. Different qualifying criteria for other member scenarios also apply - please refer to the Member [Terms and Conditions](#).

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