

DID YOU KNOW

Income Protection CORE Waiting Period Requirements

January 2024



HEALTHIER, LONGER,
BETTER LIVES

How does it work?

Unlike some other income protection contracts in market, the advantage with AIA's Income Protection CORE offering is that there is **no requirement for extended Total Disablement before the Waiting Period can commence.**

Provided your client is either Totally or Partially Disabled, they are not penalised for returning to work. Some income protection contracts add those days onto the end of the waiting period, furthermore, should the return to work exceed a particular period, some contracts are designed so that the waiting period restarts.

For Occupation Categories – A1, A2, M, A3, and A4

Provided your client is continuously disabled (either Totally Disabled or Partially Disabled) for the duration of the Waiting Period, and either Totally or Partially Disabled from the end of the Waiting Period, a monthly benefit is generally payable. And with the added protection of our Complimentary Income Protection CORE Extras, the insured can more easily meet the waiting period requirements.

For Occupation Categories – B1, B2, C1, C2 and D

Provided your client is Totally Disabled for at least seven out of 12 consecutive days during the Waiting Period, and continuously disabled (either Totally Disabled or Partially Disabled) for the balance of the Waiting Period, a monthly benefit is generally payable.

Did you know?



With AIA, your clients have **flexible** waiting period requirements.

What does it mean for you and your client?

This means that there is flexibility of approach, particularly if your client is working toward performing some limited duties as part of their return to work plan. Let us look at an example:

- Jim is an accountant. He has in place Income Protection CORE with a 30-day waiting period to Age 65.
- Jim has been feeling unwell, with some neck swelling and night sweats. Further investigations have led to the diagnosis of early-stage Hodgkin Lymphoma and a treatment plan of radiotherapy and chemotherapy is recommended.
- After initially feeling unwell and unable to work for the first few days once treatment commenced, Jim now feels capable of working limited hours during the week, in between treatment.
- As Jim has in place Income Protection CORE with AIA, he serves his 30-day waiting period through a combination of working on again and off again hours, which does not impact his waiting period.
- After the 30-day waiting period is served, Jim qualifies for partial disability benefits.

What if the Income Protection is inside super?

With Income Protection CORE, your client has built in Complimentary Income Protection CORE Extras. This means that if at the time of making the claim your client is not disabled in a manner consistent with the Temporary Incapacity condition of release under the Superannuation Industry (Supervision) Regulations 1994, the claim may be considered under the Complimentary Income Protection CORE (outside of super).

For more information on the Priority Protection offering contact your AIA Client Development Manager.

Search "AIA TECE" on the internet or click [here](#) for our dedicated technical resources page and other compliance supporting materials. You can also contact AIA Technical Services directly at tece@aia.com.