

Discounted Fitness Device Purchases *Guide for Advisers*

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Purchase Garmin Devices for 25% Off

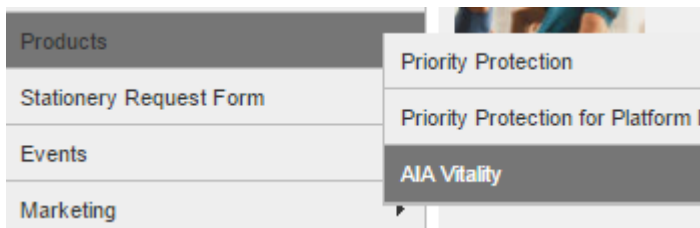
Save 25% when purchasing via Garmin's Dealer Resource Centre. Follow the steps below and on approval you will be able to place unlimited online orders for the fitness devices of your choice for use by your clients.

Step 1:

Go to the Adviser Site and log in: <https://www.aia.com.au/AdviserSite/>

Step 2:

Complete the Garmin 'Essential Dealer Application' Form that can be found on the Adviser Site (under Products > AIA Vitality)



Please note that this is a standard Garmin form and not all aspects will be applicable to your business (see step 3).

Step 3:

Complete the form as per the following:

1. **Business Information** – enter your company details
2. **Billing and street address** – enter your company billing address and delivery address details
3. **Company contacts**
 - I. **Purchasing Contact** - enter your own name and contact details
 - II. **Accounting Contact** – enter contact details for your accounts payable department if relevant, otherwise please enter your own name and contact details
 - III. **Store Manager** – enter 'N/A'
 - IV. **Marketing Contact** – if not applicable, please enter 'N/A'
4. **Garmin Requested Terms**
 - I. **Forecasted sales volume** – please enter the approximate amount you would spend in one year. As an example, you may wish to purchase 4 x Garmin Vivofit devices per month which would amount to \$4752 in one year (48 x \$99)
 - II. **Garmin products you wish to sell** – please enter N/A

- III. **Credit terms** – please tick the box to confirm you will use a credit card when purchasing online.
- 5. **Agree to the terms and conditions** – review the terms and conditions on page 2 of the form and sign and date accordingly

Step 4:

Email the completed form to Garmin (au.nonstandardsales@garmin.com) as per the instructions on the form.

Step 5:

Once this has been processed by Garmin you will be provided access to the online Garmin Dealer Resource Center.

You can then place orders via the Dealer Resource Center at <https://dealers.garmin.com/drc/login>.

Orders can be paid for online via credit card and will be delivered to your chosen location.



Purchase Fitbit Devices for 25% Off

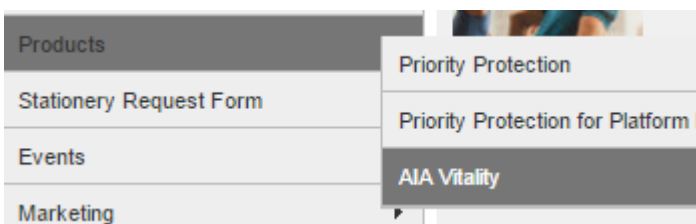
Follow the steps below to be able to place unlimited online orders for the fitness devices of your choice for use by your clients.

Step 1:

Go to the AIA Adviser site and log in: <https://www.aia.com.au/AdviserSite/>

Step 2:

Navigate to Products > AIA Vitality



Step 3:

Click on the 'Purchase from Fitbit Store' link

Step 4:

Choose your product/s on the Fitbit store and go to checkout. Your discounts will be shown at checkout.

Step 5:

Enter delivery and payment details. Fitbit will deliver your chosen devices to your nominated delivery address.